TRACK RECORD OF THE PUBLIC ISSUES MANAGED BY THE MERCHANT BANKER IN THE LAST 3 FINANCIAL YEARS

Name of the Issue:

Amber Enterprises India Limited

| 1. | Tvpe | of Iss | ue (IF | PO/FPO) |
|----|------|---------------|--------|--------------------|
| | IVDC | UI 133 | uc III | $O_{I} \cup O_{I}$ |

IPO

2. Issue Size (Rs. Cr)

INR 599.57

3. Grade of issue along with name of the rating agency

Name

NA

Grade

NA

4. Subscription Level (Number of times)

163.49 (excluding Anchor Investor Portion) after removing multiple and duplicate bids and technical rejection cases.

Source - Minutes of Basis of Allotment dated January 24, 2018

5. QIB Holding (as a % of outstanding capital) as disclosed to stock exchanges

| Particulars | Percentage |
|---|------------|
| (i) allotment in the issue | 11.03% |
| (ii) at the end of the 1st Quarter immediately after the listing of the issue** | 19.21% |
| (iii) at the end of 1st FY (March 31, 2018)** | 19.21% |
| (iv) at the end of 2nd FY (March 31, 2019) | NA |
| (v) at the end of 3rd FY (March 31, 2020) [^] | NA |

^(^) QIB Holding not disclosed as reporting for relevant period / fiscal years has not been completed

^{**} Shareholding Pattern filed with BSE for the Financial Year ended March 31, 2018 - represents holding of "Institutions" category.

6. Financials of the issuer - Standalone

(Rs in Crores)

| Parameters | 1st FY (March 31, 2018)# | 2nd FY (March 31, 2019)* | 3rd FY (March 31, 2020)* |
|---|--------------------------|--------------------------|--------------------------|
| Income from operations | 1949.97 | N.A. | N.A. |
| Net Profit for the period | 61.99 | N.A. | N.A. |
| Paid-up equity share capital | 31.45 | N.A. | N.A. |
| Reserves excluding revaluation reserves | 851.53 | N.A. | N.A. |

^{*} Financials not disclosed as reporting for the relevant fiscal years has not been completed.

#Source - As per the annual financial results submitted to stock exchanges for FY March 31, 2018

Financials of the issuer - Consolidated

(Rs in Crores)

| | | | rto in Oronos) |
|------------------------------|--------------------------|--------------------------|--------------------------|
| Parameters | 1st FY (March 31, 2018)# | 2nd FY (March 31, 2019)* | 3rd FY (March 31, 2020)* |
| Income from operations | 2171.51 | N.A. | N.A. |
| Net Profit for the period | 62.31 | N.A. | N.A. |
| Paid-up equity share capital | 31.45 | N.A. | N.A. |
| Reserves excluding | | | |
| revaluation reserves | 861.31 | N.A. | N.A. |

^{*} Financials not disclosed as reporting for the relevant fiscal years has not been completed.

#Source - As per the annual financial results submitted to stock exchanges for FY March 31, 2018.

7. Trading Status in the scrip of the issuer

Company's Equity Shares are listed on both the BSE Limited and the National Stock Exchange of India Limited.

| Particulars | Status |
|--|-------------------|
| (i) at the end of 1st FY (March 31, 2018) | Frequently Traded |
| (ii) at the end of 2nd FY (March 31, 2019)* | N.A. |
| (iii) at the end of 3rd FY (March 31, 2020)* | N.A. |

^{*} Trading status not disclosed as reporting for the relevant fiscal years has not been completed

8. Change in Directors of issuer from the disclosures in the offer document

| Particulars | Name of the Director | Appointed / Resigned |
|--|----------------------|----------------------|
| (i) at the end of 1st FY (March 31, 2018) | None | None |
| (ii) at the end of 2nd FY (March 31, 2019)*# | N.A. | N.A. |
| (iii) at the end of 3rd FY (March 31, 2020)* | N.A. | N.A. |

^{*}Changes in directors not disclosed as reporting for relevant fiscal years has not been completed,

9. Status of implementation of project/ commencement of commercial production

- (i) As disclosed in the offer document: N.A.
- (ii) Actual implementation: N.A.
- (iii) Reasons for delay in implementation, if any: N.A.

10. Status of utilization of issue proceeds

(i) As disclosed in the offer document:

(Rs. In Crores)

| Sr. No. | Particulars | Amount proposed to be funded from Net Offer Proceeds* | Estimated Utilisation of Net Offer Proceeds in Fiscal 2018 |
|---------|--|---|--|
| 1 | Prepayment or repayment of all or a portion of certain borrowings availed by our Company | 400.00 | 400.00 |
| 2 | General corporate purposes | 42.74** | 42.74 |
| 3 | Offer related expenses to be borne by the Company | 32.27 | 32.27 |
| | Total | 475.01 | 475.01 |

^{*} Source – As per Revised monitoring agency report dated August 02, 2018 as the amounts mentioned in the offer document was subject to finalization of basis of allotment.

(ii) Actual utilization*:

(Rs. In Crores)

| Sr. No. | Particulars | Amount proposed to be funded from Net Offer Proceeds | Offer Proceeds as on March 31, 2018 |
|---------|--|--|-------------------------------------|
| 1 | Prepayment or repayment of all or a portion of certain borrowings availed by our Company | 400.00 | 400.00 |

[#]However no changes have taken place in the Board till October 31, 2018.

^{**} In the Offer Document, offer related expenses were mentioned as Rs. 32.27 Crores which in actual has been reduced to Rs. 25.54 Crores after allocating the offer related expenses between the Company and the Selling Shareholders and the difference between original offer related expenses and revised offer related expenses are been added to General Corporate expenses.

| 2 | General corporate purposes | 49.14 | 49.14 |
|---|---------------------------------------|--------|--------|
| 3 | Offer related expenses to be borne by | 25.54 | 9.85 |
| | Company | | |
| | Total | 474.68 | 458.99 |

Source - As per Revised monitoring agency report dated August 02, 2018

(iii) Reasons for deviation, if any: Nil*

*Source - As per Revised monitoring agency report dated August 02, 2018. (Revised Monitoring Agency Report for Quarter ended March 31, 2018.)

11. Comments of monitoring agency, if applicable

| (a) Comments on use of funds | None |
|--|------|
| (b) Comments on deviation, if any, in the use of proceeds of the issue from the objects stated in the offer document | Nil |
| (c) Any other reservations expressed by the monitoring agency about the end use of funds | None |

Source - As per Revised monitoring agency report dated August 02, 2018

12. Pricing Data

Issue Price (Rs.):

Designated Stock Exchange:

Listing Date:

859 per Equity Share

BSE Limited

January 30, 2018

| | At close of listing day | At close of 30th calendar | At close of 90th calendar | As at the end of 1st FY after the listing of the issue (March 31, 2018) | | |
|--|----------------------------|---|--|---|----------------------------|------------------------|
| Price parameters | (i.e. January 30, 2018) | day from listing day (February 28, 2018) | day from listing day (April 29, 2018) | Closing price | High (during the FY) | Low (during the FY) |
| Market Price on Designated Stock Exchange (BSE Limited) | 1237.25 | 1094.35 | 1134.75 | 1076.35 | 1327 | 1001 |
| S & P BSE SENSEX | 36,033.73 | 34184.04 | 35160.36 | 32968.68 | 36291.82 | 32483.84 |
| Sectoral Index | NA | NA | NA | NA | NA | NA |

| Bi | As at the end of 2nd FY after the listing of the issue (March 31, 2019)* | | | As at the end of 3rd FY after the listing of the issue (March 31, 2020)* | | |
|--|--|----------------------------|---------------------------|--|----------------------------|---------------------|
| Price parameters | Closing price | High (during the FY) | Low (during the FY) | Closing price | High (during the FY) | Low (during the FY) |
| Market Price on Designated Stock Exchange (BSE Limited) | NA | NA | NA | NA | NA | NA |
| S & P BSE SENSEX | NA | NA | NA | NA | NA | NA |
| Sectoral Index | NA | NA | NA | NA | NA | NA |

Source: BSE Limited

13. Basis for Issue Price (Source of accounting ratios of peer group and industry average may be indicated; Source of the accounting ratios may generally be the same, however in case of different sources, reasons for the same may be indicated)

| Accounting ratio | | As disclosed in the Prospectus dated January 23, 2018 ⁽¹⁾ | At the end of 1st FY (March 31, 2018) ⁽³⁾ | At the end of 2nd FY (March 31, 2019) ⁽²⁾ | At the end of 3rd FY (March 31, 2020) (2) |
|------------------|------------------------|--|--|--|---|
| EPS | Issuer: | | | | |
| | Standalone (Basic) | 13.81 | 19.71 | N.A | N.A |
| | Standalone (Diluted) | 13.81 | 19.71 | N.A | N.A |
| | Consolidated (Basic) | 12.80 | 19.81 | N.A | N.A |
| | Consolidated (Diluted) | 12.80 | 19.81 | N.A | N.A |
| | Peer Group^: | N.A. | N.A | N.A | N.A |
| | Industry Avg^: | N.A. | N.A | N.A | N.A |
| P/E | Issuer: | | | | |
| | Standalone (Basic) | 62.20 | 54.61 | N.A | N.A |
| | Standalone (Diluted) | 62.20 | 54.61 | N.A | N.A |
| | Consolidated (Basic) | 67.11 | 54.33 | N.A | N.A |

^{*} Pricing Data not disclosed as reporting for the relevant fiscal years has not been completed

[^] Since 90th calendar being sunday, closing figures of next working day have been considered.

| | Consolidated (Diluted) | 67.11 | 54.33 | N.A | N.A |
|----------|---------------------------|--------|--------|-----|-----|
| | Peer Group^: | N.A. | N.A | N.A | N.A |
| | Industry Composite^: | N.A. | N.A | N.A | N.A |
| RoNW (%) | Issuer: | | | | |
| | Standalone | 9.21 | 7.02 | N.A | N.A |
| | Consolidated | 8.33 | 6.99 | N.A | N.A |
| | Peer Group^: | N.A. | N.A | N.A | N.A |
| | Industry Composite^: | N.A. | N.A | N.A | N.A |
| NAV | Issuer: | | | | |
| | Standalone | 137.25 | 280.76 | N.A | N.A |
| | Consolidated | 140.67 | 283.87 | N.A | N.A |
| | Peer Group [^] : | N.A. | N.A | N.A | N.A |
| | Industry Avg^: | N.A | N.A | N.A | N.A |

Notes:

- (1) Prospectus dated January 23, 2018 -
- (2) Not disclosed as the reporting for the relevant fiscal years has not been complete
 - ^ None of the listed companies in India are engaged in our line of business
 - * All financials are for the financial year ending March 31, 2017
- (3) Source As per the annual financial results submitted to stock exchanges Financials for FY March 31, 2018

14. Any other material information

| | | Date | | |
|--|--|-----------------------|------------------|-------------|
| The Company informed the exchange outcome of board meeting inter | | | | 09-Mar-2018 |
| alia approval of the proposal for acquiring 70% Equity Share Capital of | | | | |
| Ever Electronics | Private Limited in | | | |
| The Company informed the exchange that India Ratings & Research, A Fitch Group Company has vide its letter dated March 19, 2018 upgraded the ratings of the Company- | | | | 19-Mar-2018 |
| Instrument Type | Size of Issue (Million) | Rating/Outlook | Rating Action | |
| Fund- based working capital limit | INR2,842.5 (increased from INR 2,012.5) | INDA/Stable/IND Al | Upgraded | |
| Non- fundbased | INR2,021.5 (reduced | INDA/Stable/IND Al | Upgraded | |

| working | from | | | | | | |
|---|--|------------------------|--------------------|-------|-------------|--|--|
| capital limit | INR2,102.5) | | | | | | |
| Non- | 1NR141 | INDA/Stable/IND | Assigne | ed | | | |
| fundbased | | Al | | | | | |
| working | | | | | | | |
| capital limit | INIDA 004 C | WD | \\ / ! 4 la al 4 a | | | | |
| Term loans | INR1,201.6 | WD | Withdra | | | | |
| (maturity date April | | | (repaid full) | ırı | | | |
| 2023) | | | Iuii) | | | | |
| | formed the eycha | nge that CRISIL, an S& | P Global | | 21-Mar-2018 | | |
| | | March 20, 2018 upgra | | | 21 Mai 2010 | | |
| · ' | | ument-wise rating ac | | 20 | | | |
| follows: | ilipally. The ilisti | unient-wise raung ac | lions are | as | | | |
| TOHOWS. | | | | | | | |
| Instrument | Rating/ | Dating Action | |] | | | |
| Category | outlook | Rating Action | | | | | |
| Long Term | CRISILA+ | Upgraded (fro | m | | | | |
| | 0141012741 | 'CRISIL A- | | | | | |
| | | /Positive') | | | | | |
| Short Term | CRISILAi | Upgraded (fro | m | | | | |
| | | 'CRISILA2+) | | | | | |
| The Company in | formed the exch | ng of | 16-May-2018 | | | | |
| equity shares of | f the Company | on the recognised St | ock Excha | anges | | | |
| namely BSE Limit | namely BSE Limited and National Stock Exchange of India Limited, the | | | | | | |
| CIN of the Company has recently been changed on the Company | | | | | | | |
| Master Data of the Ministry of Corporate Affairs (MCA) from | | | | | | | |
| U28910PB1990PLC010265 to L28910PB1990PLC010265 to reflect the | | | | | | | |
| Listing status of the Company. | | | | | | | |
| The Company inf | | 12-July-2018 | | | | | |
| is no more a ma | | | | | | | |
| not meeting the | threshold menti | | | | | | |
| (LODR) Regulations, 2015 | | | | | | | |

All the above information has been updated till October 31, 2018 unless indicated otherwise