

The Edelweiss Group is one of India's leading diversified financial services companies providing a broad range of financial products and services to a substantial and diversified client base that includes corporations, institutions and individuals. Edelweiss's products and services span multiple asset classes and consumer segments across domestic and global geographies. Its businesses are broadly divided into **Credit Business** (Retail Credit comprises of Retail Mortgage, SME and Business Loans, Loan against Securities, Agri and Rural Finance, Corporate Credit comprises of Structured Collateralised Credit to Corporates and Wholesale Mortgages), **Franchise & Advisory Business** (Wealth Management, Asset Management including Distressed Assets and Capital Markets) and **Insurance** (life and general insurance). The Balance Sheet Management Unit operations manage the liquidity and Balance Sheet. Edelweiss has an asset base of ~INR 55,100 cr with revenue of INR 8,623 cr and PAT of INR 890 cr for FY18. Its consistent performance is evidenced by a consolidated PAT CAGR of 38% over last 28 quarters. The Group's research driven approach and proven history of innovation has enabled it to foster strong relationships across all client segments.

The group has sizeable presence in large retail segment through its businesses such as Life Insurance, Housing Finance, Mutual Fund and Retail Financial Markets. It serves a 12 lac strong client base through over 10,000 employees based out of over 450 offices. Together with strong network of Sub-Brokers and Authorized Persons, Edelweiss group has presence across all major cities in India. Edelweiss Financial Services trades under the symbols NSE: EDELWEISS, BSE: 532922, Reuters: EDEL.NS and EDEL.BO and Bloomberg: EDEL IS and EDEL IB. Edelweiss stock is covered by sell side research analysts of Morgan Stanley, ICICI Securities, SBI Cap Securities, Maybank Kim Eng Securities, Credit Suisse Securities, Haitong International, Citi Research, Emkay Global Financial Services, Ventura Securities, Monarch Network Stockbroking, First Call and Aditya Birla Money.

To learn more about the Edelweiss Group, please visit [www.edelweissfin.com](http://www.edelweissfin.com).

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